



IUSolutions

Innovative Tools
You Can Use



Rolling Targets

Products with rolling targets will pay first year compensation until the premium received in the contract reaches the target premium – even if it is after the first policy year. Rolling targets are not available in New York. If you have questions, contact your marketing manager for more details.

Info@InnovativeUnderwriters.com

Carriers who offer rolling targets on their permanent plans:

- American General
- Genworth (GenGuard UL)
- ING/Reliastar (non guaranteed products only)
- Lincoln National
- West Coast Life (2 years only)